

THE GOVERNMENT OF THE REPUBLIC OF MALAWI



ROADS AUTHORITY

PROCUREMENT FOR REHABILITATION OF LIWONDE – MATAWALE (M003) ROAD PROJECT

MINUTES OF TENDER OPENING

Employer	Roads Authority
Project:	Southern Africa Trade and Connectivity Project (P164847)
Contract title	Rehabilitation of Liwonde –Matawale (M003) Road Project
Country	Republic of Malawi
IDA Credit No.	68700-MW
Grant No.	D8040-MW
RFB No	MW-RA-439618-CW-RFB
Issued on	13 th December 2024

DATE OF OPENING: 14th February 2025, 10 Hours Local Time

Roads Authority
Functional Buildings, Off Paul Kagame Road, Private Bag B346
Lilongwe 3, Malawi

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MINUTES OF THE OPENING OF TENDER OPENING

1. Introduction

The head of procurement of the Roads Authority presided over the opening process, welcomed everyone present, and introduced the Roads Authority team and the Project Implementation Unit.

2. Submission of tender documents

The RA explained that tender documents were submitted by hand. The RA had advised all applicant that tender submission would close on 14th February 2025 at 10:00 Hours Central African Time.

As at the close of time for the submission of tenders, the bids received were identified by a number. (Annex 1). The total number of bids received were Eleven (11).

3. Opening of bids

3.1. Attendance

All bidders who attended the opening session filled and signed for the attendance register (Appendix 2).

3.2. Opening process of bids

Opening of bids was conducted in immediately after close for the submission of bids. The tender opening took place at Lilongwe Hotel in Lilongwe City as communicated to bidders through Circular letter No. 4.

The meeting was further informed that there were no withdrawals and no substitutions in the submission of the bids.

The opening session proceeded with opening of the bids and each of the tenders was identified with same identification number as at the time of tender submission (Annex 3 and Annex 4). The technical proposal was opened and the financial part was kept unopened for safe keeping.

Opening of each bid was checked on the following aspect:

- Withdrawals, substitutions, Modifications
- Is outer envelope of bid sealed?
- Financial Offer-Separate Envelope
- Bid form completed and signed?
- Expiration date of bid
- Documentary authority for signing enclosed?
- Amount of bid security

3.3. Remarks and Observations

It was observed that no package was received late and all bids submitted were opened.

4. Conclusion

The meeting was closed at the end of the opening of bids and all bidders were informed that minutes of tender opening would be available on RA website, www.ra.org.mw and that each bidder present will receive the minutes.



Moses Malinda

PROCUREMENT MANAGER

ANNEXES

ANNEX 1:

TENDER SUBMISSION RECORD

THE GOVERNMENT OF THE REPUBLIC OF MALAWI



ROADS AUTHORITY

PROCUREMENT FOR REHABILITATION OF LIWONDE – MATAWALE (M003)
ROAD PROJECT

RECORD OF TENDER OPENING

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TENDER SUBMISSION RECORD



RECORD OF TENDER SUBMISSION				
REHABILITATION OF LIWONDE -MATAWALE (M003) ROAD PROJECT				
S/N	Name of Bidder	Date and time of tender submission		Signature of tenderer
		Date	Time	
1	TUNNEL SADD ARIANA	14/FEB/2025	08:24	
2	Umk Umik Construction Engineering	14/02/2025	08:39	
3	ANT INSAAT MADEN SAYAYI A.S.	14/FEB/2025	08:54	
4	MOITA-ENGUL ENRIENTHANA E CONSTRUCAO AFRIQA SA.	14/FEB/2025	09:13	
5	Steel Corporation	14/02/2025	09:17	



RECORD OF TENDER SUBMISSION REHABILITATION OF LIWONDE - MATAWALE (M003) ROAD PROJECT				
S/N	Name of Bidder	Date and time of tender submission		Signature of tenderer
		Date	Time	
6	Exodus & Company	13/02/2025	15:50	
7	China Civil	16/02/2025	9:26	
8	M.A. KHARAFI & SONS	14/02/2025	09:36	
9	JIANGLI CONSTRUCTION	14/02/2025	01:50	
10	Conduvit Engenharia SA	14-2-2025	9:51	



RECORD OF TENDER SUBMISSION
REHABILITATION OF LIWONDE –MATAWALE (M003) ROAD PROJECT

S/N	Name of Bidder	Date and time of tender submission		Signature of tenderer
		Date	Time	
11	PENG ZHI GANG	14/02/2011	9:50	
12				
13				
14				
15				

ANNEX 2:
TENDER OPENING ATTENDANCE REGISTER

THE GOVERNMENT OF THE REPUBLIC OF MALAWI



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TENDER OPENING ATTENDANCE REGISTER



TENDER OPENING ATTENDANCE REGISTER

Name (s) of attendees and Position	Name of Bidder Represented	Email and Cell number	Signature
Condum Engenhana S.A	Francis Fwale	maria.mabocoe@condum PIT 0884 529373	
China Civil	Jack Chen	ccccc-malawi@cccce.com.cn	
CHINA CIVIL	CHISONGI KIMBO	11	
Jiangxi Const. Eng Corp	Evana Ndzukwe	jiangxiconstructionengineering @gmail.com 0977923977	
CHINA CIVIL	UNIK CONSTRUCTION EKHISTEKUNY	ganikunying@gmail.com +265989 823510	
Unik Construction Company	Pidaid Longwe	pidaidlongwe@unik.com +265999661919	
Paul Madise	Reporter/Mana	Paulwamadise90@gmail.com 0998861037	
Jimmy Chreema	Reporter/Times	jimmychreema@gmail.com	



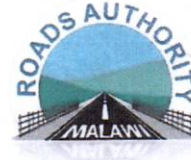
Name (s) of attendees and Position	Name of Bidder Represented	Email and Cell number	Signature
Taufiq Chijinga	Times / amagwan	mathe change → lcloud. bi	
Prisca Mashushu	Reporter / Mana	Prisca.Primisemashushu 415@ gmail.com 0996289995/0886463450	
Somosh Zadeh	TUNNEL SAADARIANA	sosh 505 h 477@ gmail.com	
CATH Barola	CAPITA Radio	Cathy23banda@ dps448801 gmail.com	
Simon Masauko	China Jiangxi International	malawi@sjic.cn jogarakudzi@gmail.com	
Angella Kalonde	Roads Authority	akalonde@ra-05.mw	
Emma Jh.	RA	ejh@ra-05.mw	
Wongani Danti	RA	wonganidanti@gmail.com	



Name (s) of attendees and Position	Name of Bidder Represented	Email and Cell number	Signature
MORE M A, N A	RA	mamalinde@rcw.mw	
Joshua Kungwezo	RA	jkungwezo@ra.org.mw	
CRISTIN GONDWE	PIU	crispin.gondwe@satcp.mw	
Benjamin Kamenge	PIU	bkamenge@ra.org.mw	
Job Chakwaza	PIU	job.chakwaza@satcp.mw	
Shamey Banda	RA PIU	shamey@ra.org.mw	
Gilberf Mbewe	RA Procurement	mbewesilbert@satcp.mw	
Steven Chipala	SATCP PIU	steve.chipala@satcp.mw	

ANNEX 3:
TENDER OPENING RECORD

THE GOVERNMENT OF THE REPUBLIC OF MALAWI



ROADS AUTHORITY

PROCUREMENT FOR REHABILITATION OF LIWONDE – MATAWALE (M003)
ROAD PROJECT

RECORD OF TENDER OPENING

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TENDER OPENING RECORD



RECORD OF BID OPENING

S/N	Name of Bidder	Original+ Copies (1+4+Soft Copy pff) (Yes/No)	Financial Offer Separate (Yes/No)
1	EXODUS 7 COMPANY PUT LIMITED	YES (1+3)+1 Softcopy	YES
2	TUNNEL SADD ARIANSA	YES (1+4)+1 Softcopy	YES
3	CHINA CIVIL ENGINEERING	YES (1+4)+1 Softcopy	YES
4	UNIK CONSTRUCTION ENGINEERING LTD	YES (1+4)+1 Softcopy	YES
5	ANT INSAAT MADEN SANATI A.S	YES (1+4)+1 Softcopy	YES
6	MOTA-ENGHT ENGENHARIA E CONSTRUCAO AFR/JASA	YES (1+4)+1 Softcopy	YES



7	JIANGXI CONSTRUCTION ENGINEERING GROUP CORPORATION LIMITED	YES (1+4) + 1 Safepf	YES
8	STECOL CORPORATION	YES (1+4) + 1 Safepf	YES
9	M.A. KHARAFI & SONS	YES (1+4) + 1 Safepf	YES
10	CONDURIL ENGENHARIA S.A	YES (1+4) + 1 Safepf	YES
11	CHUA JIANGXI INTERNATIONAL ECONOMIC & TECHNICAL COOPERATION	YES (1+4) + 1 Safepf	YES
12			
13			



SIGNATURES

Roads Authority	Responsible official for the bid opening	Name	Signature
	Firms represented	Name	Signature
	Conduini Engenharia S.A	maria trusselle	
	EXOPUS COMPANY	W Alex MASTHANGU	
	Steel Corporation	Zhou Mengyuan	
	M.A. Kharabi & Sons	Hesham Salah	
	TUNNEL SAAD AR IAMP	SOUROSH ZADE	
	Ulrik Construction PVT Ltd	Richard Longue	
	China Jiangli International	Simon M Masauko	

Contractors
Representatives



	China	Civil	Joek	Chen	1th, 2k
	AQNT IN&AAT MADEN SAN, A.S.		Yasin	ASIL	

ANNEX 4:
TENDER OPENING CHECKLIST

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GOVERNMENT OF THE REPUBLIC OF MALAWI



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BID OPENING CHECKLIST

Project	Southern Africa Trade and Connectivity Project (P164847)
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Country	Republic of Malawi
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Grant No	D8040-MW
RFB No	MW-RA-439618-CW-RFB
Issued on	13th December 2024
Date of opening of bids	14 th February 2025: 10 Hours Central African Time

Number of bids submitted:	1 + 4	
Name of Bidder:	Tunnel Sadd Anam	
		(Yes/No)
1	Withdrawals, substitutions, Modifications	NO
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	
Name of bidder or representative present	SOUKHOOR # YAGHOOR, ZAPEN Sana iz Yaghoor	
Signature of responsible official for the bid opening:		

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Issued on	13th December 2024
Date of opening of bids	14 th February 2025: 10 Hours Central African Time

Number of bids submitted:	1 + 4
Name of Bidder:	China Civil Engineering

		(Yes/No)
1	Withdrawals, substitutions, Modifications	NO
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	✓

Name of bidder or representative present	Jack chen 1st, 2
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Signature of responsible official for the bid opening:	
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GOVERNMENT OF THE REPUBLIC OF MALAWI



ROADS AUTHORITY

BID OPENING CHECKLIST

Project	Southern Africa Trade and Connectivity Project (P164847)
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Country	Republic of Malawi
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Grant No	D8040-MW
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Issued on	13th December 2024
Date of opening of bids	14 th February 2025: 10 Hours Central African Time

Number of bids submitted:	1 + 4	
Name of Bidder:	Unia Construction Engineering Ltd	
		(Yes/No)
1	Withdrawals, substitutions, Modifications	No
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	
Name of bidder or representative present	GABRIEL MUSA MUSA 	
Signature of responsible official for the bid opening:		

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Number of bids submitted:	1 + 4
Name of Bidder:	Ant Insaat Maden Sanayi

		(Yes/No)
1	Withdrawals, substitutions, Modifications	NO
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/06/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	

Name of bidder or representative present	Yasin ASIL ANT INSAAAT MADEN SANAYI A.S.
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Signature of responsible official for the bid opening:	
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Grant No	D8040-MW
RFB No	MW-RA-439618-CW-RFB
Issued on	13th December 2024
Date of opening of bids	14 th February 2025: 10 Hours Central African Time

Number of bids submitted:	1 + 4	
Name of Bidder:	Mota - Engil Engerhana	
		(Yes/No)
1	Withdrawals, substitutions, Modifications	No
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/06/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	
Name of bidder or representative present		
Signature of responsible official for the bid opening:		

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Number of bids submitted:	14
Name of Bidder:	Jiangxi Construction Engineering Group Corporation Ltd

		(Yes/No)
1	Withdrawals, substitutions, Modifications	No
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	No
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/06/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	

Name of bidder or representative present	 EUNA NDSKWERU
Signature of responsible official for the bid opening:	

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Issued on	13th December 2024
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Number of bids submitted:	1 + 4	
Name of Bidder:	STECOL Corporation	
		(Yes/No)
1	Withdrawals, substitutions, Modifications	No
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	✓
Name of bidder or representative present		Zhai Mengyuan 18/02/25
Signature of responsible official for the bid opening:		

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Number of bids submitted:	1 + 4
Name of Bidder:	M.A. Kharafi & Sons

		(Yes/No)
1	Withdrawals, substitutions, Modifications	No
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	

Name of bidder or representative present	 Hesham Salah
Signature of responsible official for the bid opening:	

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GOVERNMENT OF THE REPUBLIC OF MALAWI



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Number of bids submitted:	1 + 4
Name of Bidder:	Conduit Engenharia S.A

		(Yes/No)
1	Withdrawals, substitutions, Modifications	NO
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/02/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	

Name of bidder or representative present	 Maria Mubale
Signature of responsible official for the bid opening:	

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Number of bids submitted:	1 + 4	
Name of Bidder:	China Jiangsu International Economic & Technical Cooperation	
		(Yes/No)
1	Withdrawals, substitutions, Modifications	✓
2	Is outer envelope of bid sealed?	Yes
3	Financial Offer-Separate Envelope	Yes
4	Bid form completed and signed?	Yes
5	Expiration date of bid	14/06/25
6	Documentary authority for signing enclosed?	Yes
7	Amount of bid security (MWK 500,000,000.00 / US\$ 300,000.00)	
Name of bidder or representative present		Simon Masauko
Signature of responsible official for the bid opening:		